



## Cohesity Corporate Overview

### Web-Scale Simplicity for Secondary Data

More than 80 percent of an organization's enterprise data is considered secondary, or non-mission critical. Backups, test/dev, files, and objects, as well as analytics are all in this category, yet increasingly secondary data is giving businesses a competitive edge. Traditional, legacy products to store and manage secondary data and applications are siloed and inefficient, making them difficult to access and use. Cohesity is redefining enterprise infrastructure for secondary data and applications with one software-defined, hyperconverged solution for backups, files, objects, test/dev, and analytics.

### All Secondary Data and Applications, From the Edge to the Cloud

Cohesity delivers web-scale simplicity for secondary data and applications that eliminates silos and puts data to work. Tired of data center complexity, Global 2000 companies and federal agencies are modernizing and scaling with two award-winning Cohesity solutions:

- **Cohesity DataPlatform** - The only secondary data and applications solution built on a hyperconverged, scale-out platform. Designed with Google-like principles, it delivers true global deduplication and impressive storage efficiency that spans edge to core to cloud, solving for backups, files, objects, test/dev, and analytics.
- **Cohesity DataProtect** - The only end-to-end backup and recovery solution fully integrated with Cohesity DataPlatform, providing simple data protection with under five-minute recovery point objectives (RPOs) and instantaneous recovery time objectives (RTOs) while cutting the cost of data protection in half.

Cohesity's modern, cloud-first architecture furthers enterprise objectives to leverage the cost and economic efficiencies of public cloud while staying in control. Cohesity includes native integration with the most popular public clouds, including Amazon Web Services (AWS), Microsoft Azure, and Google Cloud, for multiple use cases.



“Cohesity is committed to continuous innovation, consolidating and simplifying the management of data centers and clouds. That's how we are going to help change the world.

- Mohit Aron, CEO

### At A Glance

**Founded:** 2013

**Founder & CEO:** Mohit Aron

**HQ:** San Jose, California

**Solution:** Hyperconverged, web-scale secondary data and application platform

**Benefits:** Simplify operations and infrastructure, reduce TCO by up to 70%, near instant restore, Google-like search

**Key funding partners:** SoftBank, Cisco Investments, HPE, Morgan Stanley, Sequoia

### Representative Directors & Advisors:

Dan Warmenhoven, former NetApp CEO

Bill Coughran, Google

Andy Maner, former CFO of US Department of Homeland Security

Brett Eldridge, former EVP of Palo Alto Networks

**Industry accolades:** 25+ awards

# COHESITY

 <b>Product Leadership</b>	 <b>Global Adoption</b>	 <b>Solution Integration</b>
<p>Recognition from industry analysts, leaders, influencers, and media organizations, including Gartner Peer Insights Customer's Choice (2018), Forbes Next Billion-Dollar Startup (2017), and VMware Best of Europe (2017)</p>	<p>Customers from Global 2000 enterprises and federal agencies</p>	<p>Tight integration with open source and leading virtual, physical, and cloud solutions from Amazon, Dell EMC, Google, Microsoft, NetApp, Nutanix, Oracle, Pure Storage, and VMware</p>
 <b>Strategic Backing</b>	 <b>Deep Talent</b>	 <b>Patented Technology</b>
<p>Strong financial backing from SoftBank, Cisco Investments, HPE, Morgan Stanley, Sequoia, and more</p>	<p>Employees hailing from industry-pioneering companies including Google, Nutanix, VMware, Cisco, and EMC</p>	<p>Unique approach to solving secondary data and application challenges, resulting in 14 patents to date</p>

Our customers include these recognized brands



Learn more about Cohesity at [www.cohesity.com](http://www.cohesity.com).